

## Amendment to the Sales Compensation Plan Effective April 1, 2018

The Sales Compensation Plan was previously amended effective [January 15, 2018] (the "Plan"). The January 15, 2018 amendment to the Plan is hereby amended as follows, effective April 1, 2018. This amendment will be incorporated into the Plan and all other terms and conditions of the Plan will remain unchanged and in full force and effect.

1. The January 15, 2018 amendment is hereby amended to replace the Velocity Title Determination chart with the following:

## **REQUIREMENTS\***

CURRENT TITLE	VELOCITY TITLE**	G1 SALES LEADERS	LEADERSHIP TEAM(S)	PAID GENERATIONS
EXECUTIVE	BRAND REPRESENTATIVE	N/A	N/A	N/A
GOLD	GOLD PARTNER (BRAND PARTNER)	1	N/A	1
LAPIS	LAPIS PARTNER (SENIOR BRAND PARTNER)	2	N/A	2
RUBY	RUBY PARTNER (EXECUTIVE BRAND PARTNER)	4	N/A	<b>3</b> <sup>+</sup>
EMERALD	EMERALD DIRECTOR (BRAND DIRECTOR)	4	1 WITH 10K LTSV	4†
DIAMOND	<b>DIAMOND DIRECTOR</b> (SENIOR BRAND DIRECTOR)	5	1 WITH 10K LTSV 1 WITH 20K LTSV	5 <sup>+</sup>
BLUE DIAMOND	BLUE DIAMOND DIRECTOR (EXECUTIVE BRAND DIRECTOR)	6	1 WITH 10K LTSV 1 WITH 20K LTSV 1 WITH 30K LTSV	6 <sup>+</sup>
TEAM ELITE	TEAM ELITE (PRESIDENTIAL DIRECTOR)	6	1 WITH 10K LTSV  1 WITH 20K LTSV  1 WITH 30K LTSV  1 WITH 40K LTSV	6 <sup>+</sup>

<sup>\*</sup>These requirements are in addition to Qualification and monthly Sales Leader requirements for your market.

- 2. As reflected in the Velocity Title Determination chart, you may count all G1 Sales Leaders when determining your Title. Certified Lines are not required under Velocity Title determination. Accordingly, the January 15, 2018 amendment is hereby amended to remove all references to "Certified Lines" and "Certified Sales Leaders".
- 3. As reflected in the Velocity Title Determination chart, Leadership Team requirements are adjusted. Leadership Team Sales Volume requirements per Leadership Team start with a lower minimum and increase with your Title. Accordingly, the January 15, 2018 amendment is hereby amended to replace the definition of "Leadership Team" with the following:

Leadership Team: A Leadership Team is a G1 Sales Leader (Breakaway Executive) that has achieved certain Leadership Team Sales Volume milestones in a calendar month, as reflected in the Velocity Title Determination chart. Leadership Team Sales Volume is the sum of all Sales Volume in a Leadership Team's Group, plus the Sales Volume on the Leadership Team's G1–G5.

<sup>\*\*</sup>Sales Leader Titles may be revised without notice.

<sup>&</sup>lt;sup>+</sup>To be eligible to be paid on Generations 3-6, you must not be involved in any sales or other activities that promote or benefit another direct sales company.