



LEADER ELITE

Q3 Tracking Sheet

Q2: April / May / June.
 Q3: July / August / September.
 Q4: October / November / December.

STEP 1.
 BE PAID GOLD OR HIGER

Month 1 Month 2 Month 3

STEP 2.
 DEVELOP 6 NEW SUBS W/50 SV

<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
_____ (NAME)	_____ (NAME)	_____ (NAME)	_____ (NAME)	_____ (NAME)	_____ (NAME)
_____ (DATE)	_____ (DATE)	_____ (DATE)	_____ (DATE)	_____ (DATE)	_____ (DATE)

STEP 3.
 DEVELOP 1 FIRST TIME G1 EXECUTIVE
 (BRAND REPRESENTATIVE)

 NAME: _____
 DATE: _____

MAINTENANCE MONTH 1: _____
 GSV (2000): _____
 DSCV (1000): _____

STEP 4.
 GROW OSV QUARTER-OVER-QUARTER BY 5K

Q2 VOLUME BASE		Q3 VOLUME ACTUAL	
APRIL		JULY	
MAY		AUG	
JUNE		SEPT	
TOTAL		TOTAL	

GOAL TRACKER

PICK YOUR GOAL			Q2 VOLUME BASE	=	Q3 VOLUME TARGET	÷ 3 =	MONTHLY GOAL
	\$5000	50k +		=		÷ 3 =	
\$4500	45k +		=		÷ 3 =		
\$4000	40k +		=		÷ 3 =		
\$3500	35k +		=		÷ 3 =		
\$3000	30k +		=		÷ 3 =		
\$2500	25k +		=		÷ 3 =		
\$2000	20k +		=		÷ 3 =		
\$1500	15k +		=		÷ 3 =		
\$1000	10k +		=		÷ 3 =		
\$500	5k +		=		÷ 3 =		