

PLEASE READ BOTH SIDES OF THIS FORM BEFORE COMPLETING OR SIGNING.

This agreement constitutes a separate agreement with Nu Skin International, Inc. regarding China Policies but is also made part of the Contract as defined in the general Company Policies and Procedures. If accepted, this Agreement allows the undersigned independent Distributor (subject to its terms) to act as a China Registered Foreign Executive or, in the case of a qualified Team Elite Distributor to be affiliated with a Store as outlined in the China Policies.

NOTE: This is an application for China training and customer introduction purposes only. All account changes must be submitted on the "Amended" Distributor Agreement. The information given below should match the corporate office's current records.

Identification Number of Individual Applicant

Identification Number of Business Organization Applicant

Name-Individual Applicant #1 (last, first, middle)/Business Organization (Complete name as it appears on government tax records in jurisdiction where first registered)

Your Sponsor's ID Number

Your Sponsor's Name (last, first, middle)

Individual Applicant #2 or Spouse Name (if applicable) (last, first, middle)

By my signature below, I agree that my participation as a China Registered Foreign Executive, Team Elite Store affiliation, if applicable, and my acceptance by the Company to participate as such, is dependent on my agreement to follow and be bound by all the provisions of this China Training Agreement, the Company Policies and Procedures, and the China Supplemental Policies and Procedures, the terms of which, by this reference, are fully incorporated in this Agreement. All signatures to this application must be affixed personally.

No processing will be made without appropriate signature(s).

Signature: Individual Applicant #1 /Business Organization

Date

(For a Business Organization this document must be signed by the same person(s) who signed the Distributor Agreement and the Business Organization Sheet who must be a person duly authorized to execute contracts binding the particular business organization.)

Applicant #2 or Spouse Signature (if applicable)

Date

Please send this China Training Agreement (white copy) to the Nu Skin Corporate Office. (The address is listed in this packet).

THE APPLICANT, acknowledges and agrees to the terms of the China Training Agreement (the "Agreement"), the China Supplemental Policies and Procedures and the Contract:

1. I have received and read the accompanying China Supplemental Policies and Procedures respecting Product and sales training in China.
2. I understand this Agreement obligates me to additional provisions to those contained in the Independent Distributor Contract (consisting of the Distributor Agreement, the Nu Skin Policies and Procedures, the Sales Compensation Plan, and-if applicable-the Business Organization Information Sheet (the "Contract") I previously entered into with Nu Skin International, Inc. to become an Independent Distributor. The terms contained in this Agreement shall have the same meaning as the terms of the Contract, which are incorporated herein by reference. In addition, I have read and agree to abide by any Addenda to the Contract specific to China, including, but not limited to, the China Supplemental Policies and Procedures (as amended by the Company from time to time), which are incorporated herein as part of this Agreement. I understand that this Agreement, upon acceptance by Nu Skin International, Inc. will authorize me, when I become aware of individuals interested in Company's products, to introduce these individuals to the stores to purchase products from the Store and to become preferred customers and qualifying sales representative employees of the local Nu Skin affiliate and to provide product and sales training in China.
3. I will not directly or indirectly import any Company product into the China. I acknowledge that to do so would cause irreparable damage to Nu Skin International, Inc. and to the affiliated Nu Skin Company conducting business in China.
4. If this Agreement is accepted, prior to introducing individuals who have expressed an interest in the products or a store or conducting sales or product training in any form in China, I certify that I will research and comply with all immigration, visa, employment, and registration requirements of China and its local jurisdictions; in addition I will discover and comply with all applicable laws, regulations, rules, tax requirements, and other demands of China. I will not introduce customers who have expressed an interest in a store or the products nor provide product or sales training in China until I have discovered and complied with such laws and entered the China Training Agreement and China Training/Travel Request Registration forms.
5. Although Nu Skin International, Inc. or any of its affiliated companies will assist me in becoming aware of applicable laws, regulations, rules, and requirements, the sole responsibility to comply with all laws, regulations, rules, and requirements of China ultimately rests with me. Accordingly, I release Nu Skin International, Inc., and any affiliated Nu Skin company, and their officers, directors, agents, and employees from all liability for any of my acts or omissions; I also waive any claims or causes of action which I (or others acting in my interest) may have occasion to assert respecting my status or conduct as an Independent Distributor or China Trainer arising out of any of my actions, omissions, or representations in China.
6. I may introduce those who have expressed an interest in the stores or products only to an official Nu Skin retail store in China.
7. Only Independent Distributors in good standing (as Nu Skin International, Inc. interprets such status) may make introductions or conduct product or sales training in China. Nu Skin International, Inc., in its sole discretion, reserves the right to reject this Agreement without disclosing any reason. If this Agreement is not accepted or approved, I release Nu Skin International, Inc. and its officers, directors, agents, advisors, and employees from all liability incurred by me or by any other person in reliance on my potential participation in China. I waive any associated claim(s) that might be asserted in my interest.
8. This Agreement will be deemed received when it is date-stamped, upon actual receipt of the manually signed original, by an employee of Nu Skin International, Inc. acting in his or her official capacity or when completed online. Facsimiles are temporarily accepted; however, the original must be received by Nu Skin International, Inc. within 30 days from the time the facsimile was received in order for the Independent Distributor to be accepted and approved to introduce and provide China product and sales training.
9. My right to introduce potential customers who have expressed an interest in a store or the products and to provide product and sales training in China may be revoked at any time that Nu Skin International, Inc. or any affiliated Nu Skin Company has evidence that I have not conducted myself in accordance with the terms and conditions of this Agreement and/or other requirements of the Contract incorporated herein by reference. My rights may be suspended while the Company investigates allegations of violations.
10. If this Agreement is accepted, I may not convey, assign or otherwise transfer any right conveyed hereunder to any person or entity.
11. The place of origin of this Agreement is the State of Utah. This Agreement is to be construed, with respect to its validity and performance obligations thereunder, in accordance with the laws of the State of Utah applicable to contracts made and to be wholly performed within the state. A Distributor agrees that any mediation or arbitration will take place in the State of Utah for resolution of any conflict arising under or purporting to interpret the Agreement or rights between Distributors.
12. Any past, present, or future claim, dispute, cause of action or complaint which I may have or allege to have against Nu Skin International, Inc. or any of its affiliated companies or their owners, directors, officers, or employees, which arises as a result of or in connection with my introductions in China, or my product and sales training in China, or otherwise arising out of this Agreement, shall be resolved and settled in accordance with and pursuant to the terms and conditions of this Agreement, and by (a) mediation with the Nu Skin International, Inc. in Provo, Utah; or if not resolved or settled by mediation, by (b) arbitration administered by the American Arbitration Association in accordance with the Commercial Arbitration Rules as supplemented by the Procedure for International Commercial Arbitration. The arbitration proceedings shall be conducted in Salt Lake City, Utah. The arbitration shall be conducted in the English language but at the request and expense of a party, documents and testimony shall be translated into another language. One arbitrator shall be appointed to hear and decide disputes under this provision, who shall be selected by mutual consent of both parties. Each party shall each bear its own costs and expenses and an equal share of the arbitrator's and administrative fees of arbitration. Neither party nor the arbitrator may disclose the existence, content, or result of any arbitration hereunder without the prior written consent of both parties. Judgement on any award rendered by the arbitrator may be entered in any court having jurisdiction thereof.
13. The parties to the Agreement submit to the jurisdiction of the Courts of the State of Utah for enforcement of any provisions related to the applicability of and execution of decisions rendered under the Mediation/Arbitration policy.
14. The parties expressly agree that this Agreement does not alter the independent contractor relationship of the Distributor to the Company.
15. The waiver by the Company of the Distributor's breach of any provision of the Agreement must be in writing and will not be construed as a waiver of any subsequent or additional breach. The failure by the Company to exercise any right or prerogative under the Agreement will not operate as a waiver of that right or prerogative.
16. The Agreement is the final expression of the understanding and agreement between the Company and the Distributor concerning all matters touched upon in the Agreement and supersedes all prior and contemporaneous agreements of understanding (both oral and written) between the parties. The Agreement invalidates all prior notes, memoranda, demonstrations, discussions and descriptions relating to the subject matter of the Agreement. The Agreement may not be altered or amended except in writing agreed to and signed by authorized signing agents of the respective parties. The existence of the terms of the Agreement may not be contradicted by evidence of any alleged prior contemporaneous oral or written agreement pertaining to the subject matter of the Agreement.
17. Should any discrepancy exist between the terms of the Agreement and verbal representations made to the Distributor by any employee, the express written terms and requirements of the Contract will prevail.
18. Any provision of the Agreement that is prohibited, judicially invalidated, or otherwise rendered unenforceable in any jurisdiction is ineffective only to the extent of the prohibition, invalidation, or unenforceability in that jurisdiction, and only within that jurisdiction. Any prohibited, judicially invalidated or unenforceable provision of the Agreement will not invalidate or render unenforceable any other provision of the Agreement, nor will that provision of the Agreement be invalidated or rendered unenforceable in any other jurisdiction.
19. Unless otherwise provided in the Agreement, any notice, registration, approval or other communications required or permitted to be given under the Agreement shall be in writing and shall be delivered personally to the designated recipient of the party, transmitted by facsimile or sent by first class, certified (or registered) or express mail, postage prepaid, online or by email. Unless otherwise provided in the Agreement, notices shall be deemed given when delivered personally, or if transmitted by facsimile, one day after the date of that facsimile or electronic transmission, or if mailed, ten days after the date of mailing to the address of the Company's headquarters or to the Distributor's address as provided on the Distributor Agreement, unless notice of an address change has been received by the Company. The Company shall have the right, as an alternative method of notice to use mailers, Company websites, or other normal channels of communications with Distributors.