

FAQs

2026 Team Elite Trip

1. Can a requalifying Team Elite qualify for the 2026 Team Elite Trip using January, February, and March 2026?

Yes. If you begin requalifying in April 2025 or after, your final Qualifying Months can be completed through March 2026. Starting 2025, all Team Elites (new and requalifying) can complete qualification within 12 rolling months.

2. Can I qualify for Team Elite Trips using Pre-Velocity Title requirements?

No. Starting 2023, you can only qualify for Team Elite Trips using Velocity Title requirements. However, you can continue to qualify for Team Elite recognition using Pre-Velocity Title requirements if you've grandfathered into that option.

3. Can a Team Elite who uses rollover months use those same months to qualify for the next calendar year's Team Elite recognition, too?

No. Rollover months cannot count for two separate qualification seasons. For example, if a Team Elite uses January and February 2025 as Qualifying Months for the 2025 Team Elite Trip, they would not be able to use those same months to qualify for the 2026 Team Elite Trip.

4. I'm qualifying as Team Elite Platinum. Do I have to complete my Team Elite Trip requirements by December 31, too?

No. To qualify for the Team Elite Trip, you can utilize rollover months (i.e. complete six Team Elite Trip Qualifying Months within 12 rolling months of your first Qualifying Month). But to qualify as a Team Elite Platinum, you still need to complete all Team Elite Platinum requirements by Dec 31. There is no rollover period for Team Elite Platinum qualification.

5. If a Team Elite completes six Qualifying Months November 2024–April 2025 (just missing the 2025 Team Elite Trip) but then completes an additional six Qualifying Months May–December 2025, would they be considered a 2-Year

Team Elite?

No. They would be considered a 1-Year Team Elite because they only qualified for Team Elite over one rolling year.

6. Can I count my 2026 Team Elite Trip maintenance months (January–March 2026) as Team Elite Trip Qualifying Months for the next year, too?

Yes, so long as you complete all six 2025 Team Elite Qualifying Months in 2025 alone.

7. What is the latest month to begin qualifying for the 2026 Team Elite Trip?

October 2025 is the last month you can begin Team Elite qualification in order to complete your sixth Team Elite Qualifying Month by March 31, 2026 and qualify for the 2026 Team Elite Trip.

8. Can I count the same month toward Executive Brand Director/Blue Diamond Director recognition and Team Elite qualification?

Yes, you can count the same month for both Executive Brand Director/Blue Diamond Director and Team Elite recognition if you meet all necessary Team Elite qualification requirements.

9. I'm qualifying as both a new Executive Brand Director/Blue Diamond Director and a Team Elite at the same time. If I meet Team Elite requirements in month one, but only Executive Brand Director/Blue Diamond Director requirements in month two, can I still count month one as a Team Elite Qualifying Month?

Yes. To qualify for Team Elite, you must be a current or qualifying Executive Brand Director/Blue Diamond Director, which requires meeting Executive Brand Director/Blue Diamond Director requirements for at least two consecutive months. If you miss Executive Brand Director/Blue Diamond Director requirements in your second month, however, it would mean that you are no longer a qualifying Executive Brand Director/Blue Diamond Director, so neither month one nor month

two would count toward Executive Brand Director/Blue Diamond Director or Team Elite qualification.

You must meet Executive Brand Director/Blue Diamond Director/Blue Diamond requirements for both months to count month one as a Team Elite Qualifying Month.

10. Will I still be recognized for my newly achieved Team Elite Title if I don't meet the Maintenance Period requirements for that year's Team Elite Trip?

Yes. The Maintenance Period is only required to attend the Team Elite Trip—not for Team Elite recognition.

11. Will I be paid as a Team Elite or Presidential Director?

Team Elite is solely a recognition Title—not a paid Title. So, while you will be celebrated and recognized as a Team Elite, you will only be paid as a Presidential Director when you meet the respective requirements for both.