

# 2021 QUALIFICATION DETAILS

## 2022 QUALIFICATION CALENDAR

JUL 2021	AUG	SEP	OCT	NOV	DEC	JAN 2022	FEB	MAR	APR	MAY	JUN
Riviera Maya Qualification						Success Trip 21 Qualification					
		Attend Waikiki Trip							Attend Riviera Maya		

### HOW TO QUALIFY

- Be a Brand Representative.
- Earn Success Points (SP) each month during the qualification period (Riviera Maya qualification runs July through December 2021 and Success Trip 21 qualification runs January through June 2022).

### THREE WAYS TO EARN SUCCESS POINTS

1. **Volume Success Points** – Earn 1 Point for each Building Block.
2. **Leadership Success Points** – Earn Points based on the PIN Titles of your G1 Brand Representative with at least 4 Building Blocks, who also meet the minimum Total Organization Volume (TOV<sup>†</sup>) requirement

Title	Brand Representative	Gold Partner	Lapis Partner	Ruby Partner	Emerald Director	Diamond Director	Blue Diamond Director
<b>TOV</b>	2,000	4,000	6,000	10,000	14,000	18,000	26,000
<b>Success Points</b>	4	8	12	20	28	36	52

3. **Leadership Team Bonus Points** – Earn points if the G1 Brand Representative meets the Leadership Team Sales Volume (LTSV) requirements.

Leadership Team Volume	10,000 LTSV	20,000 LTSV	30,000 LTSV	40,000 LTSV
Leadership Team Bonus Points	2	4	6	8

### SUCCESS POINT TARGETS & TITLE TO ATTEND

Trip	Success Trip I	Success Trip II	Success Trip III	Success Trip IV	Success Trip V*
<b>Minimum Title Required</b>	Brand Representative	Brand Representative	Ruby Partner	Ruby Partner	Ruby Partner
<b>SP Target</b>	100 SP	150 SP	200 SP	250 SP	+100 SP

\*Each time you attend a Success Trip, your target will increase. Every time you reach the new target and Title requirement during a qualification period, you can earn another Success Trip. There is no limit to the number of trips you can earn. (Only one trip may be earned during each qualification period). Keep growing your business and keep attending!

† Total Organizational Volume (TOV) is the sum of your own SV and the SV of your breakaway Brand Representative G1-G6.

Note: Nu Skin will be setting a Success Point target for each Brand Representative based on performance in 2016. These personalized targets may be found in V&G and more details regarding this can be found on the website [nuskin.com/successtrip](http://nuskin.com/successtrip).