

Q2: April / May / June. Q3: July / August / September. Q4: October / November / December.

STEP 1

BE PAID GOLD OR HIGHER*

Month 1 ()

Month 2 Month 3

STEP 2 DEVELOP 6 NEW CUSTOMERS WITH SUBS W/50 SV+* (NAME) (NAME) (NAME) (NAME) (NAME) (NAME) (DATE) (DATE) (DATE) (DATE) (DATE) MAINTENANCE MONTH 1: STEP 3 NAME DEVELOP 1 FIRST TIME G1 EXECUTIVE DATE: GSV (2000): (BRAND REPRESENTATIVE)* DSCV (1000): **Q2 VOLUME BASE** Q3 VOLUME ACTUAL APRIL JULY STEP 4 MAY AUG GROW OSV QUARTER-OVER-QUARTER BY 5K+* SEPT JUNE Q3 TOTAL Q2 TOTAL

| | ¢5000 | FOIL . | Q2 VOLUME BASE | | Q3 VOLUME TARGET | | MONTHLY GOAL |
|----------------|--------|--------|-------------------|---|---------------------|------|--------------|
| PICK YOUR GOAL | \$5000 | 50k + | | = | | ÷3 = | |
| | \$4500 | 45k + | | = | | ÷3 = | |
| | \$4000 | 40k + | | = | | ÷3 = | |
| | \$3500 | 35k + | | = | | ÷3 = | |
| | \$3000 | 30k + | | = | | ÷3 = | |
| | \$2500 | 25k + | | = | | ÷3 = | |
| | \$2000 | 20k + | | = | | ÷3 = | |
| | \$1500 | 15k + | | = | | ÷3 = | |
| | \$1000 | 10k + | | = | | ÷3 = | |
| | \$500 | 5k + | | = | | ÷3 = | |

GOAL TRACKER

Generating sales compensation as a Brand Affiliate requires considerable time, effort, and dedication. Success will also depend upon your skills, talents, and leadership abilities. There is no guarantee of financial success and results will vary widely among participants.

The average sales compensation paid to U.S. Active Brand Affiliates each month in 2023 was \$196, before deducting expenses.

An average of 19.27% of U.S. Active Brand Affiliates earned a sales compensation payment on a monthly basis.

For a complete summary of earnings at each level of the Sales Compensation Plan within your market, please visit www.nuskin.com.

*For complete details, including Terms and Conditions of the Leader Elite Incentive, please go to www.nuskin.com, Volumes/ Office/ Resources/ Programs/ Leader Elite.